
Summary of Experience

Over 19 years experience in Supply Chain and systems management along with process improvement. Background in forecasting, DRP, inventory management, Lean Six Sigma, APICS/CPIM, SCOR, Oracle and SAP ERP, project management, data warehouse design, and applications development.

2007 to 2009

Kohler Co., Kohler, Wisconsin

A \$7 billion global manufacturer and distributor of plumbing, kitchen, furniture, generators and engines.

Global Procurement & Engineering Systems Manager: Responsible to Director of Corporate Systems Support, managing and maintaining world wide IT systems for the hospitality, tech services, plumbing, power systems and interiors divisions.

- Managed staff of 15 systems analyst, architects and project leaders supporting global SAP systems modules for Materials Management, Inventory Management, Supplier Relationship Management, Quality, Product Lifecycle Management and master data maintenance applications.
- As a Business Solutions Manager assisted management of IT project portfolios and budgets for Corporate Procurement and Engineering organizations.

1997 to 2006

Mercury Marine, A Division of Brunswick Corporation, Fond du Lac, Wisconsin

A \$1.2 billion manufacturer and distributor of marine propulsion products.

2005 to 2006

Global Inventory Manager: Responsible to Director, Worldwide Inventory Improvement for managing global inventory of \$450 million utilizing APICS/Lean concepts and Six Sigma tools.

- Analyzed and collaborated on inventory best practices, along with increasing awareness and accountability for inventory metrics. **Result:** Reduced global inventory by \$15,000,000 and increased inventory turns by 10%.
- Identified inventory issues throughout global supply chain. **Result:** Reduced excess and obsolete inventory by over \$10,000,000.
- Implemented safety stock strategy that eliminated duplicate product coverage and used ABC analysis to determine appropriate stocking levels. **Result:** Reduced safety stock inventory by \$2,000,000 and increased order fill rate by 7%.
- Instituted inventory centralization stocking strategy for low volume products. **Result:** Reduced inventory more than \$4,000,000 and increased order fill rates.
- Served on inventory improvement teams that analyzed and instituted lead time policies. **Result:** Reduced WIP and service parts inventory by over \$10,000,000.
- Implemented supplier to customer direct ship. **Result:** Eliminated over \$4,000,000 in inventory, increased turns, and shortened overall Supply Chain lead times by 75%.
- Analyzed and implemented purchase order minimum/multiple rules based upon EOQ and other inventory efficiency factors. **Result:** Reduced inventory over \$3,000,000, increased inventory turns and order fill rates.

2000 to 2005

Supply Chain Manager: Responsible to Supply Chain Director for managing Parts and Accessories forecasting and DRP functions, planning and management for over \$90 million in global inventory, managing systems, directing S&OP processes, and managing staff of 5 Supply Chain Analysts.

- Designed technical aspects of "all time buy" model as part of product life cycle management that indicated recommended purchase quantity.

- Led development of excess/obsolete inventory and SKU rationalization software application and procedure for inventory analysis and resolutions. **Result:** Eliminated over \$16,000,000 of inventory in 3 year period along with increasing product line profitability.
- Implemented Global Collaborative Planning Process. **Result:** Improved forecast accuracy by 10% and reduced international back orders by over 50%.
- Implemented Supplier to Distribution Center direct ship process. **Result:** Reduced lead times by 75% and inventory by \$1,000,000 while maintaining customer service.
- Designed and implemented stocking process using order size and volume analysis for fast pick conveyor module. **Result:** Increased order picking efficiency over 10%.
- Implemented supplier collaborative planning process with international engine parts supplier. **Result:** Increased order fill rates by over 30% and decreased customer back orders by over \$400,000 annually.
- Conducted supplier capacity study that recommended level demand loading and distribution center stocking. **Result:** Decreased past due orders by 90% with corresponding decrease in seasonal back orders.

1997 to 2000 **Strategic Business Consultant:** Responsible to Director of IT for development, design, implementation, and supporting Supply Chain applications utilizing Logility Voyager Solutions, working with Oracle ERP implementation, completing training on Oracle Applications, and managing staff of up to 7 Programmer Analysts.

- Implemented global forecasting and planning systems in 3 businesses, managing 80,000 SKUs in 15 distribution centers worldwide. **Result:** Improved forecast accuracy by 15% and reduced monthly planning process cycle time by 5 days.
- Developed standardized and timely reporting in support of new company wide Sales and Operations Planning process.
- Introduced Internet based supply chain collaboration tool that incorporated customer input. **Result:** Improved global finished goods planning process.

1989 to 1997 **Catalyst International**, Milwaukee, Wisconsin
A leading provider of warehouse management systems.

1994 to 1997 **Project Manager:** Responsible to Director of Projects for development, design, installation, and implementation of Warehouse Management Systems (WMS) and managing staff of up to 8 Programmer Analysts and technical staff.

- Installed WMS in 4 distribution centers for major worldwide music company. **Result:** Enhanced customer's ability to manage inventory and orders and achieve positive ROI within 1 year.
- Designed and implemented conveyor system interfaces for 3 major retail warehouses. **Result:** Provided customer with automated cross docking, package audit capabilities, and ability to exceed their customers' expectations.

1989 to 1994 Held positions of Global Installations Manager, Customer Service Manager, and Programmer Analyst.

1987 to 1989 Held position with Animed, Inc. as Programmer Analyst developing applications for veterinary hospitals, including order entry, invoicing, and patient processing.

Education: BS Degree, Computer Science, University of Wisconsin - Oshkosh, 1987

Professional Certifications: APICS/CPIM, SCOR, Lean Six Sigma Green Belt